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2018 Executive Council Members

President

Karen Brown, CPM®

919-863-8066

karenbrown@yorkproperties.com

President-Elect

Jeff Weatherspoon, CPM®

919-789-4255

jnw@bellsouth.net

Secretary

Craig Nardi, CPM®

919-413-8242

CNardi@slnusbaum.com

Treasurer

Robert Bishop, CPM®

rbishop@tributeproperties.com

910-251-5030

Immediate Past President

Gary Triplett, CPM®

919-623-5219

Dgtrijpr@gmail.com

Counselors

Brenda Brantley, CPM® Candidate/ARM®

919-670-5246

brendabrantley@newmovein.com

Glenn French, CPM® Emeritus

919-878-8342

glfrenchassoc@aol.com

Douglas Grady, CPM® Candidate

919-270-9160

martha.grady@earthlink.net

Crystal Hall, CPM®

919-828-4148

crystal@simpsonorg.com

Brittany Krahe, CPM®

919-846-7300

Bkrahe@druckerandfalk.com

Lisa Lewis, CPM® Candidate

919-424-8163

LisaN.Lewis@am.jll.com

Barbara Ordning-Kennedy, ARM®/CPM®

910-674-0782

bording@nc.rr.com

Rita Zepeda, ARM®/CPM®

919-921-3628

rzepeda@prgreaalestate.com

Association Executive

Candi McDowell

919-863-8057

candimcdowell@yorkproperties.com



IREM® Mission Statement:

October 2018

**Educate real estate managers*

**Certify the competence and professionalism of individuals and organizations engaged in the management of real estate*

**Serve as an advocate on issues affecting the real estate management industry*

**Enhance and support the members' professional competence so they can better identify and meet the needs of those who utilize their services*

**National
Local**

**www.irem.org
www.irem105.org**

Notes from the President

Karen Brown, CPM®



We are pleased to announce our upcoming Officer Installation Dinner at the Angus Barn on November 14, 2018. This is a grand kick-off to the holidays and a way to honor our incoming Executive Council.

Many thanks to the below for serving on the slate for 2019:

President - Jeff Weatherspoon, CPM®

President-Elect - Craig Nardi, CPM®

Secretary - Brittany Krahe, CPM®

Treasurer - Rita Zepeda, ARM®/CPM®

Past President - Karen Brown, CPM®

Counselors

Robert Bishop, CPM®

Brenda Brantley, ARM®/CPM® Candidate

Glenn French, CPM® Emeritus

Crystal Hall, CPM®

Barbara Ordning-Kennedy, ARM®/CPM®

Terry Ragland, CPM®

Shawn Seuberling, ACoM, CPM®

We were also very pleased that we were able to send many of our current Executive Council to the IREM Global Summit held in Hollywood, FL from September 26-29, 2018. Over 800 real estate management professionals attended and the Summit provided attendees with information that helped drive NOI and impact bottom line. It also provided multitudes of networking opportunities with industry professionals.

We raised \$111.00 at our September 19th luncheon for the Red Cross to assist with Disaster Response associated with Hurricane Florence. Also, our October 2nd golf tournament was a success! Thank you to everyone that came out and sponsored this event. Because of our members and Friends support, we will be able to make a \$500 donation to a charity close to my heart—the Make a Wish Foundation of Eastern North Carolina!



We can't wait to see you at the Angus Barn on November 14th!

Karen



IREM GOLF TOURNAMENT

Even with the aftermath of Hurricane Florence, our Chapter still held a successful golf tournament at Lochmere Golf Club on Tuesday, October 2, 2018. We cannot thank the below sponsors enough!

Platinum Friends of IREM

Baker Roofing
Bland Landscaping
Brownlee Whitlow & Praet PLLC
Response Team 1—CRC
Foster Lake and Pond Management Inc.

GOLD

AT&T Business
LandCare
MidAmerica Metals
Maintenance Supply Headquarters
Carolina Restoration Services

SILVER

Brownlee Whitlow & Praet PLLC
Enpuricon
RestorePro Reconstruction
Roof Control Services of NC, Inc.
Turner Asphalt
York Properties, Inc.

FOOD

Dannys BBQ

BEVERAGE

Greenscape Inc.

HOLE

Drucker and Falk, LLC

RAFFLE PRIZE SPONSORS

AT&T Business
Bland Landscaping
Brownlee Whitlow and Praet
Celito
Commercial Pine Straw
Davey Tree
Dragonfly Pond Works
Enpuricon
Foster Lake and Pond Management
Greenscape Inc
Landcare
Maintenance Supply HQ
Site One Landscape Supply/Greenscape Inc
Response Team 1 – CRC
RestorePro Reconstruction
Weigel Farms



September General Meeting

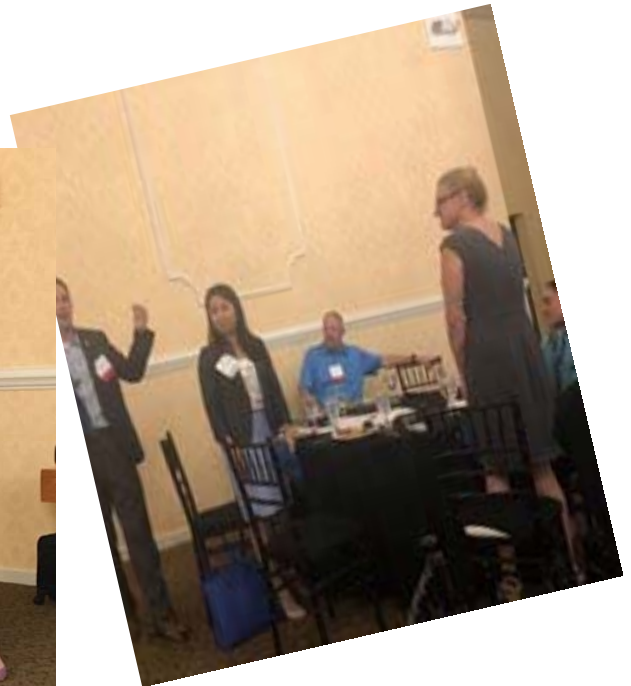
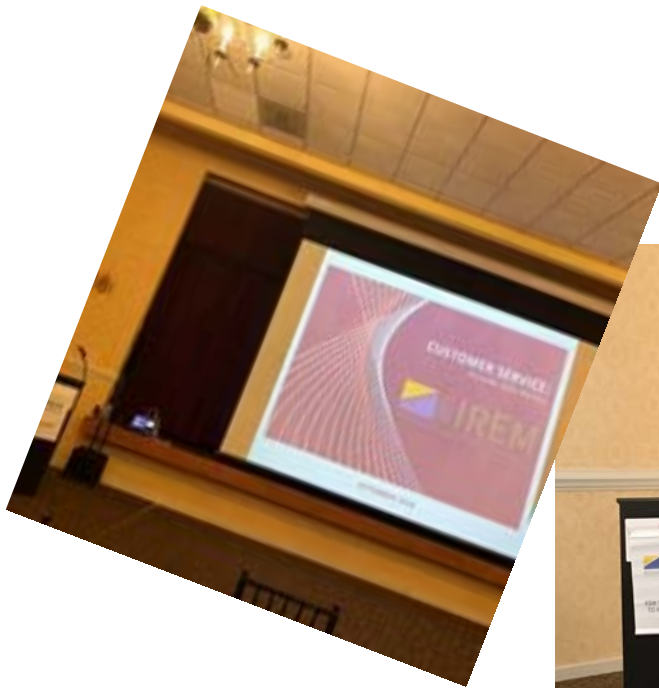
On September 19th, our Chapter was pleased to welcome speaker Rebecca Rosario, NALP, CAM, NAAEI with Full House Marketing, Inc. at our luncheon at The Glenwood. She is known as the “Leasing Queen of the South” and as an out of the box, trend-spotting visionary for her innovative manner and tact to leasing and marketing apartments for over 25 years.

Rebecca spoke to Customer Service: Trust Matters and highlighted ways to effectively form client relationships including being flexible and patient, demonstrating trust, respecting their time, and directly addressing issues.

President Elect Jeff Weatherspoon, CPM® was also very pleased to install our newest CPM® Gram Spear with Perry Management, Inc. We have been privileged to pin many members in 2018 and could not be more proud of our membership and their achievements!

We look forward to having Full House Marketing, Inc. join us as a Friend of IREM. If you are a vendor interested in becoming an IREM Partner and would like more information on this program, please visit:

https://irem105.org/Become_a_Partner



CURRENT “FRIENDS OF IREM®”



Our Chapter would like to acknowledge and thank our current Friends. All of these companies recognize the value of a relationship with IREM®, and we truly appreciate their continued support.

PLATINUM SPONSOR

- *Baker Roofing*
- *Bland Landscaping Company, Inc.*
- *Brownlee Whitlow & Praet PLLC*
- *CRC-Response Team 1*
- *Foster Lake & Pond Management*

GOLD SPONSORS

- *AT&T Business*
- *LandCare*
- *Turner Asphalt*

SILVER SPONSORS

- *Asphalt Enterprises*
- *Curtis Construction Company Inc.*
- *Greenscape Inc.*
- *Redi Carpet*

BRONZE SPONSORS

- *AFR Furniture Rentals*
- *BG Staffing*
- *Ben & Jerry's Catering & Events*
- *Carolina Restoration Services*
- *Carolina Pavement*
- *Enpuricon Inc.*
- *ForRent.COM*
- *Jay's Building Maintenance Co.*
- *Maintenance Supply Headquarters*
- *Mid America Metals*
- *Real Floors Inc.*
- *RestorePro Reconstruction*
- *Valet Living*

A graphic for the 2018-2019 calendar, enclosed in a red border with blue corner accents. It features a pushpin icon in the top left corner.

2018-2019 Calendar

Wednesday, November 14, 2018
Officer Installation Dinner @ 6:00PM
Angus Barn

Next General Meeting
Wednesday, January 16, 2019 at NOON
Speaker and Location TBD

The logo for Angus Barn, featuring a stylized barn icon and the text "ANGUS BARN".